990

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundation Do not enter social security numbers on this form as it may be made public. OMB No. 1545-

▶ Go to www.irs.gov/Form990 for instructions and the latest information. Department of the Treasury Internal Revenue Service For the 2022 calendar year, or tax year beginning 01-01-2022 , and ending 12-31-2022 C Name of organization D Employer identification number B Check if applicable: California YIMBY 82-3159002 Name change Initial return Doing business as Final return/terminated E Telephone number Number and street (or P.O. box if mail is not delivered to street address) Room/suite Amended return 717 K Street No 221 (916) 717-1988 Application pending City or town, state or province, country, and ZIP or foreign postal code Sacramento, CA $\,\,$ 95814 $\,\,$ **G** Gross receipts \$ 2,587,812 F Name and address of principal officer: **H(a)** Is this a group return for Brian Hanlon ☐ Yes ☑ No subordinates? 717 K Street No 221 **H(b)** Are all subordinates ☐Yes ☐ No Sacramento, CA 95814 included? Tax-exempt status: 501(c)(3) 501(c) (4) (insert no.) 4947(a)(1) or 527 If "No," attach a list. See instructions. **H(c)** Group exemption number ▶ Website: ▶ https:/ CAYIMBY.ORG L Year of formation: M State of legal domicile: K Form of organization: ☐ Corporation ☐ Trust ☐ Association ☐ Other ▶ Summary $oldsymbol{1}$ Briefly describe the organization's mission or most significant activities: California YIMBYs mission is to ensure that California is an affordable place to live, work, and raise a family. We advance our mission by:A.)addressing and correcting systemic inequities in California housing laws, and in related laws and regulations; B.) empowering Californians across the state to engage their elected representatives at the state and local levels on housing and related policies; C.) ensuring that California housing laws and local regulations are evidence-based, equitable, and Activities & Governance inclusive; andD.)drafting and advocating for proven legislative solutions that accelerate the pace of home building. We believe that an equitable California begins with abundant, secure, affordable housing. We focus on housing and land use policy at the state level to ensure grassroots organizers and city leaders have the tools they need to accelerate home building at the local level. 2 Check this box ▶ if the organization discontinued its operations or disposed of more than 25% of its net assets. 3 Number of voting members of the governing body (Part VI, line 1a) . . . 3 4 Number of independent voting members of the governing body (Part VI, line 1b) Total number of individuals employed in calendar year 2022 (Part V, line 2a) $\,\cdot\,$ 5 Total number of volunteers (estimate if necessary) \cdot \cdot \cdot \cdot \cdot \cdot 6 0 7a Total unrelated business revenue from Part VIII, column (C), line 12 · · 7a Net unrelated business taxable income from Form 990-T, Part I, line 11 **Current Year** 3,534,907 2,587,812 8 Contributions and grants (Part VIII, line 1h) . Program service revenue (Part VIII, line 2g) . 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 0 11 3,534,907 2,587,812 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) Grants and similar amounts paid (Part IX, column (A), lines 1–3) . . . 0 13 0 **14** Benefits paid to or for members (Part IX, column (A), line 4) 1,894,505 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 1,827,529 **16a** Professional fundraising fees (Part IX, column (A), line 11e) . . . Total fundraising expenses (Part IX, column (D), line 25) 247,765 1,049,900 1,240,508 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . . . Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 2,877,429 3,135,013 Revenue less expenses. Subtract line 18 from line 12 $\,$. 657,478 -547,201 d Balances **Beginning of Current End of Year** 4,222,255 3,549,602 Total assets (Part X, line 16) . 20 291,509 Total liabilities (Part X, line 26) 416,961 3,805,294 3,258,093 Net assets or fund balances. Subtract line 21 from line 20 . **Signature Block** Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge 2024-05-07 Signature of officer Sign Gordon Singh Director of Finance Here Type or print name and title Preparer's signature Date Print/Type preparer's name PTIN P02129578 **Paid** self-employed Firm's name Balarsky & Beebout CPAs Firm's EIN > 83-0534566 **Preparer Use Only** Firm's address > 6920 Fair Oaks Blvd Ste 205 Phone no. (916) 921-2600

Carmichael, CA 95608

May the IRS discuss this return with the preparer shown above? See Instructions.

Ves No

Form	n 990 (:	2022) Page	2
Pa	rt III	Statement of Program Service Accomplishments	_
		Check if Schedule O contains a response or note to any line in this Part III	
1	Briefly	describe the organization's mission:	_
	mpower yone.	Californians with the knowledge and tools to advocate for more housing and make our state affordable and accessible for	_
			_
2		e organization undertake any significant program services during the year which were not listed on ior Form 990 or 990-EZ?	
	If "Yes	s," describe these new services on Schedule O.	
3		e organization cease conducting, or make significant changes in how it conducts, any program res?	
	If "Ye	s," describe these changes on Schedule O.	
4	expen	be the organization's program service accomplishments for each of its three largest program services, as measured by ses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, tal expenses, and revenue, if any, for each program service reported.	
4a	(Cod	e:) (Expenses \$ 1,817,944 including grants of \$) (Revenue \$)	_
	soluti activi origir	ornia YIMBY education, outreach, and advocacy programIn 2022 we continued our strong track record of educating Californians about the causes of, and ions to, the housing shortage and affordability crisis. We also conducted a virtual lobby week where we connected hundreds of community members and YIM ists with Sacramento lawmakers to advocate for better housing policy. We continued to build on our media efforts and were mentioned/quoted in nearly 500 hal articles and over 1,000 syndicated articles in local, state, and national press. We secured strong editorial board support and op-ed placements in SF nicle, Sacramento Bee, New York Times, LA Times, OC Register, and San Bernardino Sun	BY
4b	(Cod	e:) (Expenses \$ 547,339 including grants of \$) (Revenue \$)	
	(HBA Offici	ornia YIMBY grasstops partnerships and grassroots organizing programCalifornia YIMBY continues to convene coalitions including the Home Building Alliance): Business groups, affordable houses, policy shops, and other influential organizations in Sacramento lobby together to move votes, and the Local Elected al Working Group: Local elected officials share best practices for housing policy and politics, provide feedback on state legislation, and engage their legislator pport our bills.	>
4c	(Cod	e:) (Expenses \$ 86,873 including grants of \$) (Revenue \$)	
- ₹€	Califo upzoi legali	ornia YIMBY legislative and political programIn 2022 we sponsored and championed legislation that will reduce fees for homebuilding, streamline missing midenings, remove technical prohibitions on otherwise zoning-compliant housing proposals, and end a century of exclusionary single-family home zoning by izing duplexes and lot-splits throughout California. We also partnered with the Governor to develop a new office that will provide technical assistance to cities enforce state housing law. In other words, our legislation will accelerate homebuilding and help make California a more affordable place to live, work, and ra	

Other program services (Describe in Schedule O.)
(Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses \$ 2,452,156

Form	n 990 (2022)			Page :
Pa	rt IV Checklist of Required Schedules			
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors? See instructions. 🗐	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3	Yes	
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section $501(c)(4)$, $501(c)(5)$, or $501(c)(6)$ organization that receives membership dues, assessments, or similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III .	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D,</i> Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III </i>	8		No
9	Did the organization report an amount in Part X. line 21 for escrow or custodial account liability: serve as a			

custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt

Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,

permanent endowments, or quasi endowments? If "Yes," complete Schedule D, Part V 🐒 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII,

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete

b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of

its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🐯 c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of

its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 🐿 d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets

reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 🥦 e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X

Did the organization's separate or consolidated financial statements for the tax year include a footnote that

12a ប៊ីប៉េក្តាម ទល្បានមេដា និក្សានាម្ខាត់ និក្សានាម្ខាត់ និក្សានាម្ចាត់ និក្សានាម្ចាន និក្សានាម្ចាត់ និក្សានាម្ចាន់ និក្សានិក្សានាម្ចាន់ និក្សានាម្ចាន់ និក

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🐒

b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for

b Was the organization included in consolidated, independent audited financial statements for the tax year?

14a Did the organization maintain an office, employees, or agents outside of the United States?

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other

Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions. Did the organization report more than \$15,000 total of fundraising event gross income and contributions on

Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II

20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H . . .

domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or

addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)?

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . .

investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV

any foreign organization? If "Yes," complete Schedule F, Parts II and IV

negotiation services? If "Yes," complete Schedule D, Part IV 🐿

VIII, IX, or X, as applicable.

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Form **990** (2022)

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rt IV	Checklist of Required Schedules (continued)			
			Yes	No
Did t	he organization report more than \$5.000 of grants or other assistance to or for domestic individuals on	22		

Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III . . .

"Yes," complete Schedule L, Part I

If "Yes," completeSchedule L,Part III

conservation contributions?

and Part V, line 1 . . .

sections 301.7701-2 and 301.7701-3?

entity or family member of any of these persons?

Form

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Part V

Νo

Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes,"

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Yes

Form 990 (2022)

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No

	and complete Schedule K. If "No," go to line 25a	24a	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c	
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d	
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a	No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If	25b	No

24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d

Did the organization report any amount on Part X; line 5 or 22 for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled

អ៊ីត៉េហ៊ីតិទី សញ្ជានៅទីដាំទីក្រុមក្រុម និង្សារ៉ាក់ or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or employee thereof, a grant selection committee member,

Was the organization a party to a business transaction with one of the following parties (see the Schedule L,

c A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If "Yes,"

Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations

Hid the Granketation field to the schedule N, Part I

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete

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b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled

and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 🖠 Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19?

c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable

entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . . Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Did the organization conduct more than 5% of its activities through an entity that is not a related organization

Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V .

a A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If "Yes,"

or to a 35% controlled entity (including an employee thereof) or family member of any of these persons?

Part IV instructions for applicable filing thresholds, conditions, and exceptions):

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

1a Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable

gaming (gambling) winnings to prize winners?

b Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable

b A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV .

Pai	Statements Regarding Other IRS Filings and Tax Compliance (continued)			_			
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return						
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Yes				
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		No			
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b					
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account, the name of the foreign country:	4a		No			
b							
5a	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (WBAN) organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No			
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Νo			
c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c					
6a	Does the organization have annual gross receipts that are normally greater than $$100,000$, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a	Yes				
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	Yes				
7	Organizations that may receive deductible contributions under section 170(c).						
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a					
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7 b					
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7 c					
d	If "Yes," indicate the number of Forms 8282 filed during the year						
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e					
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f					
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7 g					
h	h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?						
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the						
	sponsoring organization have excess business holdings at any time during the year?	8					
9	Sponsoring organizations maintaining donor advised funds.						
	Did the sponsoring organization make any taxable distributions under section 4966?	9a					
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b					
10	Section 501(c)(7) organizations. Enter:						
	Initiation fees and capital contributions included on Part VIII, line 12 10a Gross receipts, included on Form 990, Part VIII, line 12, for public use of club 10b						
11	Section Sol(c)(12) organizations. Enter:	-					
	Gross income from members or shareholders						
b	Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.) 11b	_					
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a					
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.						
13	Section 501(c)(29) qualified nonprofit health insurance issuers.						
а	Is the organization licensed to issue qualified health plans in more than one state?	13a					
	Note. See the instructions for additional information the organization must report on Schedule O.						
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans						
c	Enter the amount of reserves on hand						
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Νo			
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b					
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year?	15		No			
16	IS "theso" gasizations truetloos tions files Fiturio 4720 bj&chedulee Nection 4968 excise tax on net investment income?	16		No			
17	If "Yes," complete Form 4720, Schedule O. Section 501(c)(21) organizations. Did the trust, or any disqualified or other person engage in any activities that would result in the imposition of an excise tax under section 4951, 4952, or 4953? If "Yes," complete Form 6069.	17					
		_		(2022)			

year by the following: a The governing body? . .

Section C. Disclosure

apply.

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	Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines	5
	Ba, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI	

	8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedu Check if Schedule O contains a response or note to any line in this Part VI	le 0. S	ee instructions.			
Sе	ction A. Governing Body and Management					
					Yes	ı
a	Enter the number of voting members of the governing body at the end of the tax	1a	4	-		
	Year-fire are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.					

Enter the number of voting members included in line 1a, above, who are independent 1b

Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any

file the organization become aware during the year of a significant diversion of the organization's assets? . .

7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or

b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders,

Did the organization contemporaneously document the meetings held or written actions undertaken during the

Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

organization's mailing address? If "Yes," provide the names and addresses in Schedule O

b If "Yes," did the organization have written policies and procedures governing the activities of such chapters,

affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing

b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give

a The organization's CEO, Executive Director, or top management official

Own website Another's website Vupon request Other (explain in Schedule O)

interest policy, and financial statements available to the public during the tax year.

b Other officers or key employees of the organization

If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions.

List the states with which a copy of this Form 990 is required to be filed

▶Lori Boone 717 K Street Sacramento, C A 95814 (916) 717-1988

Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?

16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a

b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?

Section 6104 requires an organization to make its Form 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that

State the name, address, and telephone number of the person who possesses the organization's books and records:

Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of

c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe

b Describe on Schedule O the process, if any, used by the organization to review this Form 990. **12a** Did the organization have a written conflict of interest policy? If "No," go to line 13

Did the organization have members or stockholders?

b Each committee with authority to act on behalf of the governing body?

10a Did the organization have local chapters, branches, or affiliates? .

Did the organization have a written whistleblower policy?

14 Did the organization have a written document retention and destruction policy? .

Did the organization delegate control over management duties customarily performed by or under the direct

supervision of officers, directors or trustees, or key employees to a management company or other person? . Did the organization make any significant changes to its governing documents since the prior Form 990 was

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Form 990 (2022)

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Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See the instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (box 5 of Form W-2, box 6 of Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

 See the instructions for the order in which to list the persons above

See the instructions for the order in which to list the persons above. Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.										
(A) Name and title	(B) Average		nization compensated any (C) sition (do not check more					(D) Reportable	(E) Reportable	(F) Estimated
	hours per week (list	uı	unless person is both an o director/truste	offic ee)	icer a	and a	1	compensation from the	· ·	
			Institutional Trustee;	Officer	Key employee	Highest compensated employee	Former	(W-2/1099- MISC/1099- NEC)	(W-2/1099- MISC/1099- NEC)	from the organization and related organizations
(1) Brian Hanlon	55.00			x				384,068	3 0	27,805
President & CEO	0.00			Ĺ.,	⊥ '			S	<u></u> '	- .,
(2) Melissa Breach	40.00		'	Ī '	Ţ '		Ĺ.	217,260	0	39,347
Key Employee	0.00			L_'					<u> </u>	
(3) Nat Friedman	1.00			х	Ţ '		<u> </u>	0	0	0
Chairman	0.00				<u></u>	'		-	l	
(4) Zach Rosen	1.00			Х				0	0	,
Secretary/Treas	0.00									
(5) Kim-Mai Cutler	1.00				Γ'			0	0	,
Board Member	0.00			'	'	!	'			
(6) Matthew Lewis	40.00							0	0	
Key Employee	0.00			_ '	'		'			
(7) Konstantin Hatcher	40.00				Γ'			0	0	
Key Employee	0.00			<u></u>	<u> </u>	'	<u>_</u> '			
				<u> </u>	Ţ '		<u> </u>			
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	<u> </u>	<u> </u>		⊥_′	⊥'	!	<u></u>	<u> </u>	<u> </u>	
	1'			_ '	_ '	_'		'	l'	
			†	\Box	+	+		<u> </u>		
					Щ,	ш			Form 990 (2)	1022)

	(A) Name and title Average hours per week (list			(C) ition (do not check more nless person is both an o			(D) Reportable compensation from the	(E) Reportable compensatio	on	(F) Estim amount of	ated of other		
		any hours for related organizations below dotted line)	Individual trustee or director	Institutional Trustee;	Officer	Key employee	Highest compensated employee	Former	organization (W-2/1099- MISC/1099- NEC)	organization (W-2/1099 MISC/1099 NEC)	-	from organiz and re organiz	zation lated
											\dashv		
											\dashv		
											_		
											+		
											<u></u>		
											+		
	Sub-Total					<u> </u>	*			l	7		
	Total (add lines 1b and	l 1c)					•		601,328				67,152
2				not limited to those listenthe organization 2	d al	bov	e) who	rec	eived more than				
3	Did the organization	list any former	officer	, director or trustee, ke	v er	nnle	Wee (or hi	nhest compensat	ed employee		Yes	No
	on line 1a? If "Yes," o	complete Schedu	ıle J fo	r such individual	•	•		•			3		Νo
4	•			sum of reportable compe eater than \$150,000? <i>If</i>					•				
_						•					4	Yes	
5				accrue compensation from accrue complete Schedule 3					-	• • •	5		Νo
Se 1		for your five hig	hest c	ompensated independer								tay yaa:	
	compensation from t	-	(A)	t compensation for the o	Laie	паа	ı year	end		(B) tion of services	אוט S	tax year. (C Compen)
WPP	Group USA INC	Name a							Lobbying Cons		\dashv		416,913
	.4th ST NW STE 500 ington, DC 20005										\downarrow		

2 Total number of independent contractors (including but not limited to those listed above) who received more than

\$100,000 of compensation from the organization 1

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	990 (2		at of Davisson									Page 9
Part	VIII		nt of Revenue hedule O contains a res	sponse or no	te to	any line in this Pa	art VIII					г
				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		(A) Total revenue	Relate exem functi rever) d or pt on	(C) Unrelate busines revenu	SS	Re exclu- tax und	(D) evenue ded from der sections 2 - 514
Contr	ibution	s, Gifts, Gra	nts, and OtherAmt Simi	ilar Amounts	1a F	Federated campai		1a			311	
					-1	Membership dues		1b		_		
						Fundraising event		1 c		_		
						Related organizati Government grants (co		1d		_		
					_	All other contributions,		1e		—		
					ā	and similar amounts n above	ot included	1 f	2,587,	812		
					g l	Noncash contributions lines 1a - 1f:\$	included in	1 g				
					h T	Total. Add lines 1a	a-1f		>		2,587,81	2
				Business (Code							
•	2a											
anu,	-											
Rev	Ь			_								
Program Service Revenue	С											
Serv	l .—											
am	d			_								
rogr	е											
₫.	f All	other progra	am service revenue.									
			es 2a-2f		0							
	>	rtan maa mie	3 Investment income	(including di								
			other					0				
			49 mellare monnification of the state of the	ment of tax-e		pt bond proceeds		0			-	
			3 Royalties	(i) R		(ii) Persona	1					
			6a Gross rents	6a								
			b Less: rental	0a								
				6b								
			c Rental income or	6c								
			d (Nets)ental income	or (loss).				0				
			Ţ	(i) Secu	urities	s (ii) Other	•					
			7a Gross amount from sales of	7a								
			assets other than inventory									
0			b Less: cost or	7b								
eun			other basis and sales expenses									
Other Revenue			c Gain or (loss)	7c								
-i-			d Net gain or (loss)					0				
th C			8a Gross income from fund (not including \$	draising events of	,							
•			contributions reported	on line 1c).	'							
			See Part IV, line 18		-	Ba						
			b Less: direct expen c Net income or (loss			g events		0				
			e Net medille of (103)	3) 110111 141141	uisiii	g events						
			9a Gross income from	gaming								
			activities.		9	9a						
			See Part IV, line 19 b Less: direct expen	ses	9	9b						
			c Net income or (loss	s) from gami	ng ac	ctivities 🍗		0				
			10a Gross sales of inve	entory, less								
			returns and allowa		10							
			b Less: cost of good			0Ь		0				
			c Net income or (loss	s) from sales	of in	nventory	,	Š				
						Business Cod	de					
			11a									
			b					Ţ				
Othe	rReve	nueMiscAmt								<u></u>		
Cine		. 20. HJCAIIIL	С									
			d All other revenue				•					
			e Total. Add lines 1:				_	0				
			12 Total revenue. See	instructions	•		2	,587,812				

Fori	m 990 (2022)				Page 10
Pa	art IX Statement of Functional Expenses				
	Section 501(c)(3) and 501(c)(4) organizations mus	st complete all colur	nns. All other orgar	nizations must comp	ete column (A).
	Check if Schedule O contains a response or note to	any line in this Par			
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	0			
2	Grants and other assistance to domestic individuals. See Part IV, line 22	0			
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16.	0			
4	Benefits paid to or for members	0			
5	Compensation of current officers, directors, trustees, and key employees	668,480	501,360	100,272	66,848
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0			
7	Other salaries and wages	1,226,025	900,574	164,958	160,493
	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	0	·	· ·	,
	01	0	ı	1	
	Other employee benefits	0			
	Payroll taxes	0			
	Fees for services (non-employees):	0			
	Management	-	740 500	120,460	
	Legal	878,048	748,580	129,468	
	Accounting	0			
	l Lobbying	0			
•	Professional fundraising services. See Part IV, line 17	0			
f	Investment management fees	0			
ç	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	0			
12	Advertising and promotion	39,942	29,158		10,784
	Office expenses	0			
	Information technology	0			
	Royalties	0			
	Occupancy	29,283	29,283		
	Travel	56,195	50,014	3,933	2,248
	Payments of travel or entertainment expenses for any	0	,-	.,,,,,,	
10	federal, state, or local public officials .				
19	Conferences, conventions, and meetings	0			
	Interest	0			
21	Payments to affiliates	0			
	Depreciation, depletion, and amortization	2,541		2,541	
	Insurance	0			
	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
	a Other Expenses	48,808	24,089	18,862	5,857
	b Telecommunications	38,546	36,233	2,313	
	c Meeting Expenses	38,373	36,838		1,535
	d Software and License	35,931	25,870	10,061	
	e All other expenses	72,841	70,157	2,684	
25	Total functional expenses. Add lines 1 through 24e	3,135,013	2,452,156	435,092	247,765
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ▶ ☐ if following SOP 98-2 (ASC 958-720).				
			l.		

	n 990 art X	(2022) Balance Sheet			Page 11
Га	art A	_			_
		Check if Schedule O contains a response or note to any line in this Part IX	1		· · · · <u>L</u>
			(A) Beginning of year		(B) End of year
	1	Cash-non-interest-bearing	2,617,477	1	2,477,094
	2	Savings and temporary cash investments		2	0
	3	Pledges and grants receivable, net	1,556,396	3	1,022,134
	4	Accounts receivable, net		4	0
	5	Loans and other receivables from any current or former officer, director,			
		trustee, key employee, creator or founder, substantial contributor, or 35%		5	0
	6	controlled entity or family member of any of these persons Loans and other receivables from other disqualified persons (as defined			
		under section $4958(f)(1)$), and persons described in section $4958(c)(3)(B)$)	6	0
S	7	Notes and loans receivable, net		7	0
Assets	8	Inventories for sale or use		8	0
Ass	9	Prepaid expenses and deferred charges	41,420	9	41,849
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D 10a 8,007	7		
	b	Less: accumulated depreciation 10b 1,92	6,961	10c	6,086
	11	Investments—publicly traded securities .		11	0
	12	Investments—other securities. See Part IV, line 11		12	0
	13	Investments—program-related. See Part IV, line 11		13	0
	14	Intangible assets		14	0
	15	Other assets. See Part IV, line 11	1	15	2,439
	16	Total assets: Add lines 1 through 15 (must equal line 33)	4,222,255	16	3,549,602
	17	Accounts payable and accrued expenses	416,961	17	288,920
	18	Grants payable		18	
	19	Deferred revenue		19	
	20	Tax-exempt bond liabilities		20	
S	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
Liabilities	22	Loans and other payables to any current or former officer, director, trustee,			
ō		key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons			
- 2	22			22	
TO COMPANY	23 24	Secured mortgages and notes payable to unrelated third parties		23 24	
		Unsecured notes and loans payable to unrelated third parties Other liabilities (including federal income tax, payables to related third		25	2,589
	25	parties, and other liabilities not included on lines 17 - 24).		25	2,000
		Complete Part X of Schedule D	440.004		204 500
(0	26	Total liabilities. Add lines 17 through 25	416,961	26	291,509
ce		Organizations that follow FASB ASC 958, check here and complete			
lan	27	lines 27, 28, 32, and 33. Net assets without donor restrictions	1,918,427	27	1,603,548
Ba					
Fund Balances	28	Net assets with donor restrictions	1,886,867	28	1,654,545
F		Organizations that do not follow FASB ASC 958, check here			
0	29	complete lines 29 through 33. Capital stock or trust principal, or current funds		29	
ets	30	Paid-in or capital surplus, or land, building or equipment fund		30	
155	31	Retained earnings, endowment, accumulated income, or other funds		31	
Net Assets or	32	Total net assets or fund balances	3,805,294	32	3,258,093
ž	33	Total liabilities and net assets/fund balances	4,222,255	33	3,549,602
-			1		Form 990 (2022)

a separate basis, consolidated basis, or both:

If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate

c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

If the organization changed either its oversight process or selection process during the tax year, explain in

Both consolidated and separate basis

Both consolidated and separate basis

2b

2c

За

3b

Yes

Yes

Νo

Form 990 (2022)

Separate basis

Separate basis

Schedule O.

basis, consolidated basis, or both:

Uniform Guidance, 2 C.F.R. Part 200, Subpart F?

Consolidated basis

Consolidated basis

b Were the organization's financial statements audited by an independent accountant?

Form 990 (2022) **Additional Data** Return to Form **Software ID: 22015553** Software Version: 2022v5.0 Form 990, Special Condition Description: **Special Condition Description**

Schedule B OMB No. 1545-0047 Schedule of Contributors (Form 990) Attach to Form 990, 990-EZ, or 990-PF. 2022 Department of the Treasury Go to www.irs.gov/Form990 for the latest information. Internal Revenue Service Name of the organization **Employer identification number** California YIMBY 82-3159002 Organization type (check one): Filers of: Section: Form 990 or 990-F7 ☐ 501(c)() (enter number) organization 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation 527 political organization 501(c)(3) exempt private foundation Form 990-PF 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the **General Rule** or a **Special Rule**. Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. General Rule For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or other property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. Special Rules For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33¹/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received nonexclusively

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization California YIMBY Employer identification number

California YIMBY		82-315900	2
Part I Contributors	Contributors (see instructions). Use duplicate copies of Part I if additional	al space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
RESTRICTED		\$ RESTRICTED	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
-			Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
-		\$_	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
-			Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
			Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
-		\$_	Person Payroll Noncash (Complete Part II for noncash contributions.)

(b)

Description of noncash property given

(a)

No. from

Part I

Schedule B (Form 990) (2022)

(d)

Date received

(c)

FMV (or estimate)

(See instructions)

Schedule I	B (Form 990) (2022)		Page 4					
Name of o California	rganization YIMBY		Employer identification number 82-3159002					
Part III	Exclusively religious, charitable, etc., contotal more than \$1,000 for the year from a line entry. For organizations completing of \$1,000 or less for the year. (Enter this Use duplicate copies of Part III if additional spa	any one contributor. Complete co Part III, enter the total of exclusive information once. See instruction	lumns (a) through (e) and the following ely religious, charitable, etc., contributions					
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held					
<u>-</u>	Transferee's name, address, and ZI	(e) Transfer of gift P 4 Relat	ionship of transferor to transferee					
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held					
-	(e) Transfer of gift Transferee's name, address, and ZIP 4 Relationship of transferor to transferee							
	Transferee's name, address, and ZI	74 Relat	ionship of transferor to transferee					
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held					
	Transferee's name, address, and Zl	(e) Transfer of gift P 4 Relat	ionship of transferor to transferee					
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held					
	Transferee's name, address, and ZI	(e) Transfer of gift P 4 Relat	ionship of transferor to transferee					
			Schedule B (Form 990) (2022)					

SCHEDULE C (Form 990)

Department of the Treasury

Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527 $\,$

2022

OMB No. 1545-0047

Open to Public Inspection

► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► Go to www.irs.gov/Form990 for instructions and the latest information.

If th	e organization answered "Yes	s" on Form 990, Part IV, Line 3, o	or Form 990-EZ, Pa	rt V, line 46 (Political Can	npaign Activities), then
• 5	Section 501(c)(3) organizations: C	omplete Parts I-A and B. Do not cor	nplete Part I-C.		
	. , .	n 501(c)(3)) organizations: Complete	e Parts I-A and C bel	ow. Do not complete Part I-B	l.
	Section 527 organizations: Compl				
	_	s" on Form 990, Part IV, Line 4, o			* '
	. , . , .	nat have filed Form 5768 (election u	` ''	•	•
		nat have NOT filed Form 5768 (elect			
		s" on Form 990, Part IV, Line 5 (Proxy Tax) (see se	parate instructions) or Fo	orm 990-EZ, Part V,
	35c (Proxy Tax) (see separat	•			
	Section 501(c)(4), (5), or (6) orga	nizations: Complete Part III.			
	me of the organization lifornia YIMBY			Employer ident	tification number
Cai	mornia Tiribi			82-3159002	
Par	t I-A Complete if the or	ganization is exempt unde	er section 501/		organization
	•	·		-	
1		rganization's direct and indirect po	olitical campaign act	ivities in Part IV. See instru	ictions for
_	definition of "political campaig	gn activities." penditures. See instructions		_	.
2					\$
3		ampaign activities. See instruction			
Pai	Complete if the or	ganization is exempt unde	er section 501(c		
1	Enter the amount of any excis	e tax incurred by the organization	under section 4955		\$
2	Enter the amount of any excis	se tax incurred by organization ma	nagers under sectio		\$
3	If the organization incurred a	section 4955 tax, did it file Form	4720 for this vear? .		Yes No
4a	_		-		Yes No
ь	If "Yes," describe in Part IV.				
Par	t I-C Complete if the or	ganization is exempt unde	er section 501(d	c), except section 501	l(c)(3).
		ended by the filing organization fo			\$
1	L	,	•		P
2		organization's funds contributed to			\$
3	Total exempt function expend	itures. Add lines 1 and 2. Enter he	ere and on Form 112	20-POL, line 17b	\$
4	Did the filing organization file	Form 1120-POL for this year?			Yes 🔽 No
5	organization made payments. amount of political contributio	nd employer identification number For each organization listed, enter ns received that were promptly an political action committee (PAC).	the amount paid frond directly delivered	om the filing organization's f to a separate political orga	unds. Also enter the nization, such as a
(a)	Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0
(1)	Schools and Communities First	777 Figueroa St 4050 Los Angeles, C A 90017			5.000
2		,			
3					
4					
5					
6					

Cat. No. 50084S

Schedule C (Form 990) 2021

For Paperwork Reduction Act Notice, see the instructions for Form 990.

Part II-B

1

2

Page 3

activ	rity.	Yes	No	Amoun	ıt
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:				
а	Volunteers?				
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?				
c	Media advertisements?				
d	Mailings to members, legislators, or the public?				
е	Publications, or published or broadcast statements?				
f	Grants to other organizations for lobbying purposes?				
g	Direct contact with legislators, their staffs, government officials, or a legislative body?				
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?				
i	Other activities?				
j	Total. Add lines 1c through 1i				
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?				
b	If "Yes," enter the amount of any tax incurred under section 4912				
С	If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?				
Par	t III-A Complete if the organization is exempt under section 501(c)(4), section section 501(c)(6).	501 (c)	(5), or		
				Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?		1		
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?		2		
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?		3		
Pai	t III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "				

Carryover from last year

3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues . If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess

line 3, is answered "Yes."

expenses for which the section 527(f) tax was paid).

accessable.

filed Form 5768 (election under section 501(h)).

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying

does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and

Dues, assessments and similar amounts from members

Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political

political expenditure next year?

1 2a 2b 2c 3

Part IV **Supplemental Information**

Taxable amount of lobbying and political expenditures. See Instructions

Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, lines 1 and 2 (see instructions), and Part II-B, line 1. Also, complete this part for any additional information. Explanation

Part I-A, Line 1 - Direct and Indirect The organization advocates and supports measures aimed at making affordable housing more

Political Campaign Activities

Software Version: 2022v5.0

SCHEDULE D (Form 990)

Supplemental Financial Statements

Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

OMB No. 1545-0047

ternal Revenue Service Go to <u>www.irs.gov/For</u>			m990 for instructions and the latest infor	Inspection	
	me of the organi	zation		Emp	oloyer identification number
					3159002
Pā			dvised Funds or Other Similar Fu 'Yes" on Form 990, Part IV, line 6.	ınds	or Accounts.
	Comple	te ii the organization answered	(a) Donor advised funds		(b) Funds and other accounts
L	Total number at	end of year			
2	Aggregate value	of contributions to (during year)			
3	Aggregate value	of grants from (during year)			
ŀ	Aggregate value	at end of year			
5			isors in writing that the assets held in don ion's exclusive legal control?		
5	charitable purp	oses and not for the benefit of the dor	donor advisors in writing that grant funds or or donor advisor, or for any other purpo 	se cor	nferring
Pa		rvation Easements. te if the organization answered '	Yes" on Form 990, Part IV, line 7.		
1	Preservatio Protection	onservation easements held by the o n of land for public use (e.g., recreati of natural habitat	on or education) Preservation of an		rically important land area
	Preservatio	n of open space			
2		2a through 2d if the organization hele last day of the tax year.	d a qualified conservation contribution in t	he fori	n of a conservation Held at the End of the Year
а		f conservation easements		2a	rield at the End of the Teal
b	Total acreage r	estricted by conservation easements		2b	
			to to decide a tool deduce to	_	
с			toric structure included in (a)	2c	
d		ervation easements included in (c) acression re listed in the National Register		2d	
3	Number of constax year ▶	servation easements modified, transfe	rred, released, extinguished, or terminated	d by th	ne organization during the
4	Number of stat	es where property subject to conserv	ation easement is located		
5			the periodic monitoring, inspection, hand ements it holds?	lling of	f Yes No
5	Staff and volun year	teer hours devoted to monitoring, ins	pecting, handling of violations, and enforc	ing cor	nservation easements during the
7	Amount of expe	enses incurred in monitoring, inspecti	ng, handling of violations, and enforcing co	onserv	ation easements during the year
8			2(d) above satisfy the requirements of sec		70(h)(4)
9	In Part XIII. de	scribe how the organization reports o	conservation easements in its revenue and	exner	nse statement, and

the organization's accounting for conservation easements. Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes

- If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.
 - If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service,
 - provide the following amounts relating to these items:

 - If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the
 - following amounts required to be reported under FASB ASC 958 relating to these items:
- For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat. No.

52283D

Par	t III Organizations Maintaining Co	ollection	ns of A	rt, Histo	ical T	reas	ures, o	r Other Sir	milar Asse	ts (co	ontinued)
3	Using the organization's acquisition, accession	on, and ot	her reco	rds, check	any of t	he foll	owing th	at are a signi	ficant use of	its	
_	collection items (check all that apply):			d □							
а	Public exhibition			u _			hange pro	•			
b	Scholarly research			e	Other						
C	Preservation for future generations										
4	Provide a description of the organization's co Part XIII.	ollections a	and expla	ain how the	y furthe	er the	organizat	ion's exempt	purpose in		
5	During the year, did the organization solicity assets to be sold to raise funds rather than								☐ Yes	- No	
Pa	TEXT IV Escrow and Custodial Arrang Complete if the organization answers Part X, line 21.			orm 990	Part I	V, lin	e 9, or r	eported an	amount on	Form	າ 990,
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?			•					Yes	No	
b	If "Yes," explain the arrangement in Part XII	II and com	nnlete the	e following	tahlo:				Amount		_
c	Beginning balance		•				1c	<u> </u>			_
d	Additions during the year						1d				
e							1e				_
f	Distributions during the year						1f				_
	Ending balance						L			-	_
2a	Did the organization include an amount on F	form 990,	Part X, I	ne 21, for	escrow	or cus	todial acc	count liability	? Yes	No	
b	If "Yes," explain the arrangement in Part XII	II. Check l	here if th	e explanat	on has	been	provided	in Part XIII	🖂		
Pa	rt V Endowment Funds.			•							-
	Complete if the organization ans			orm 990,	Part I	V, lin	e 10.				
	1	(a) Curre	ent year	(b) Prior	year	(c) Tw	o years ba	ck (d) Three y	ears back (e)	Four yea	ars back
1a	Beginning of year balance										
b	Contributions										
C	Net investment earnings, gains, and losses										
d	Grants or scholarships		ĺ		1			1			
	Other expenditures for facilities										
_	and programs										
f	Administrative expenses										
g	, , , , , , , , , , , , , , , , , , ,										
2	Provide the estimated percentage of the curr	rent year e	end balar	ice (line 1g	, colum	n (a))	held as:				
а	Board designated or quasi-endowment										
b	Permanent endowment -										
С	Term endowment 🕨										
	The percentages on lines 2a, 2b, and 2c sho	•									
3a	Are there endowment funds not in the posses organization by:	ssion of th	ne organi:	zation that	are hel	d and a	administe	red for the		Yes	No
	(i) Unrelated organizations						_		3a(i)	163	140
	(ii) Related organizations						•		3a(ii)		
b	If "Yes" on 3a(ii), are the related organization								3b		
4	Describe in Part XIII the intended uses of th	ie organiza	ation's ei	ndowment	unds.						
Pa	rt VI Land, Buildings, and Equipme										
	Complete if the organization ans	wered "Y							0, Part X,	ine 1	0.
	Description of property (a) Cost or othe (investment)		(b) Cost	or other basi	(other)	(c) A	Accumulated	d depreciation	(d) Bo	ook valu	ie
1a	Land										
	Buildings										
	Leasehold improvements		1								
	Equipment				8,007			1,921			6,086
	Other		1								-

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).) . .

Schedule D Part VII	(Form 990) 2021 Investments - Other Securities.					Page
	Complete if the organization answered "Yes" on Form 99 (a) Description of security or category (including name of security)	(b) Boo	k	(c) Method	d of va	
(1) Financi	al derivatives	Value	2031	or cha or	year	market value
	-held equity interests					
(A)						
(B)						
(C)						
(D)						
(E)						
(F)						
(G)						
(H)						
Total. (Colum	nn (b) must equal Form 990, Part X, col. (B) line 12.)	•				
Part VIII	Investments - Program Related. Complete if the organization answered 'Yes' on Form 99	0. Part	IV. line 11c. Se	e Form ^o	990. F	art X. line 13.
	(a) Description of investment		(b) Book value	(c) Meth	od of valuation: of-year market value
(1)				Cost of	enu-c	n-year market value
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						
Total. (Colum Part IX	Other Assets.	١				
	Complete if the organization answered 'Yes' on Form 990 (a) Description	O, Part I	V, line 11d. See	Form 990	0, Part	(b) Book value
(1)						
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						
	ımn (b) must equal Form 990, Part X, col.(B) line 15.)					
Part X	Other Liabilities. Complete if the organization answered 'Yes' on Form 990), Part I	V, line 11e or 1	1f.		
1.	See Form 990, Part X, line 25. (a) Description of liability					(b) Book value
(1) Federal	income taxes					
(2)						
(3)						
(4)						
(5)						
(6)						
(7)						
(8)						
(9)						
Total. (Colum	nn (b) must equal Form 990, Part X, col.(B) line 25.)			•		2,58
	for uncertain tax positions. In Part XIII, provide the text of the foo					

5

1

2

Part XII

2e

4c

1

2e 3

4c

5

Page 4

Par	XI Reconciliation of Revenue per Audited Financial Statements With Revenue p	er	
	Return.		
	Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.		_
1	otal revenue, gains, and other support per audited financial statements	1	

2c

2d

4a

4b

2a

2h

2c

2d

4a

4b

Explanation

Income Taxes - California YIMBY is exempt from income taxes under Internal Revenue code section 501(C)(4). California YIMBY received their notification letter from the IRS dated March 22, 2019.

2 Amounts included on line 1 but not on Form 990, Part VIII, line 12:

Net unrealized gains (losses) on investments 2a Donated services and use of facilities 2b

Other (Describe in Part XIII.)

. Add lines **2a** through **2d**

Subtract line **2e** from line **1**

3 Amounts included on Form 990, Part VIII, line 12, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b .

Other (Describe in Part XIII.) Add lines 4a and 4b

Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) Reconciliation of Expenses per Audited Financial Statements With Expenses per Return. Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Total expenses and losses per audited financial statements

Amounts included on line 1 but not on Form 990, Part IX, line 25:

Donated services and use of facilities Prior year adjustments

Other (Describe in Part XIII.) Add lines 2a through 2d

3 Subtract line **2e** from line **1** Amounts included on Form 990, Part IX, line 25, but not on line 1:

Investment expenses not included on Form 990, Part VIII, line 7b

Other (Describe in Part XIII.)

Add lines **4a** and **4b**

Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) . . .

Part XIII Supplemental Information

Return Reference

Part X: FIN48 Footnote

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Retroactively applies to October 11, 2017.

Schedule J		Compensation Information							
Form 990) For certain Officers, Directors, Trustees, Key Employees, an Compensated Employees Complete if the organization answered "Yes" on Form 990, Pa Attach to Form 990. Lepartment of the Treasury Attach to Form 990. Go to www.irs.gov/Form990 for instructions and the latest				line 23.	202 Open to F				
Name of the organization California YIMBY		zation		Employer identif	-				
Cai	TOTNIA YIMBY			82-3159002					
Pa	rt I Questi	ons Regarding Compensation							
						Yes			
1a			ed any of the following to or for a person provide any relevant information regard						
	First-class	or charter travel	Housing allowance or residence fo	r personal use					
	Travel for	companions	Payments for business use of pers	sonal residence					
	Tax idemn	ification and gross-up payments	Health or social club dues or initia	ition fees					
	Discretion	ary spending account	Personal services (e.g., maid, chau	ıffeur, chef)					
b	•		anization follow a written policy regarding cribed above? If "No," complete Part III		1b				
2		ation require substantiation prior to rein	mbursing or allowing expenses incurred b	ıv all	ı	1			

1545-0047

o Public ection

Yes

No

directors, trustees, officers, including the CEO/Executive Director, regarding the items checked on Line 1a? Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

Compensation committee Written employment contract Independent compensation consultant Compensation survey or study Form 990 of other organizations Approval by the board or compensation committee During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: 4a 4b Participate in, or receive payment from, a supplemental nonqualified retirement plan? Participate in, or receive payment from, an equity-based compensation arrangement? 4c If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

Νo Νo Νo Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: Νo 5a Νo Any related organization? If "Yes," on line 5a or 5b, describe in Part III.

For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

6a Νo If "Yes," on line 6a or 6b, describe in Part III.

Νo For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described in lines 5 and 6? If "Yes," describe in Part III 7 Νo 8 Were any amounts reported on Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe

8 Νo If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations

Cat. No. 50053T

Schedule J (Form 990) 2022

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. for each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the									
instructions, on row (ii). Do not list any individuals that are not listed	on F	orm 990, Part VII							
Note. The sum of columns (B)(i)-(iii) for each listed individual must ec	qual t	the total amount of	of Form 990, Part	VII, Section A, lin	e 1a, applicable c	olumn (D) and (E	amounts for	that individual.	
(A) Name and Title			of W-2, 1099-MIS and/or 1099-NEC		(C) Retirement and other deferred	(D) Nontaxable benefits	columns	(F) Compensation in	
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	deferred compensation		(B)(i)-(D)	column (B) reported as deferred on prior Form 990	
1Brian Hanlon President & CEO	(i)	384,068			20,500	7,305	411,873		
	(ii)								
2Melissa Breach Key Employee	(i)	217,260			27,000	12,347	256,607		
	(ii)								
							Schedule J	Form 990) 2022	

Schedule J (Form 990) 2022 Page 3 Part Supplemental Information Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Schedule J (Form 990) 2022

Return Reference Explanation



SCHEDULE 0

Name of the organization

Department of the Treasury

Internal Revenue Service

California YIMBY

(Form 990)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or 990-EZ.

Open to Public

OMB No. 1545-0047

Inspection **Employer identification number**

92-3150002

► Go to www.irs.gov/Form990 for the latest information.

	82-3159002
Return Reference	Explanation
Form 990, Part VI, Section B, Line 11b	The Finance and Operations Director, COO, and President/CEO review and approve the 990 for filing. The Board will review the returns after submission
Form 990, Part VI, Section B, Line 12c	All staff and Board Members are asked to renew their conflict of interest statements annually and disclose all applicable affiliations. These statements are reviewed by management annually.
Form 990, Part VI, Section B, Line 15a	The President/CEO and Vice Presient meet with the non-compensated volunteer Board Members to develop the salary ranges for staff. Research was conducted to locate the average salary for the positions.
Form 990, Part VI, Section B, Line 15b	The President/CEO and Vice Presient meet with the non-compensated volunteer Board Members to develop the salary ranges for staff. Research was conducted to locate the average salary for the positions.
Form 990, Part VI, Section C, Line 19	Governing documents, financial statements, and tax returns are available upon request.

SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.
► Attach to Form 990.

2022
Open to Public Inspection

OMB No. 1545-0047

Employer identification number

82-3159002

Department of the Treasury
Internal Revenue Service

Name of the organization
California YIMBY

► Attach to Form 990.
 Go to <u>www.irs.gov/Form990</u> for instructions and the latest information.

Part I Identification of Disregarded Entities. Compl	ete if the c	organization ar	iswere	d "Yes" on F	orm 99	0, Part IV,	line	33.			
(a) Name, address, and EIN (if applicable) of disregarded entity		(b) Primary activity		(c) Legal domicile (s or foreign count		(d) Total incom	ie	(e) End-of-year asset	s Direct contr entity		
Part II Identification of Related Tax-Exempt Organization or more related tax-exempt organizations during the	zations. Co	omplete if the	organ	zation answ	ered "Y	es" on For	m 99	0, Part IV, lind	e 34 because it ha	d one	
(a) Name, address, and EIN of related organization		(b) mary activity	Legal o	(c) lomicile (state eign country)	Exempt	(d) Code section	Put (if s	(e) blic charity status ection 501(c)(3))	(f) Direct controlling entity	Se 51 (cont	(g) ection (12(b) (13) trolled
											No
(1)California YIMBY Victory Fund PAC 717 K Street Ste 221 Sacramento, CA 95814	Support A Policies	Affordable Housing		CA	527				N/A		No
82-3984479											
											<u> </u>
											Ļ
For Paperwork Reduction Act Notice, see the Instructions for Form 990).		Ca	it. No. 50135	Υ				Schedule R (Form 9	9U) 20	21

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34,	,
because it had one or more related organizations treated as a partnership during the tax year.	

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income(related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of- year assets	allocations?		(i) Code V-UBI amount in box 20 of Schedule K- 1 (Form 1065)	part	eral or naging tner?	(k) Percentage ownership
		<u> </u>	<u> </u>				Yes	No	<u> </u>	Yes	No	<u> </u>
Part IV Identification of Related Organizations 34 because it had one or more related organizations								answered	l "Yes" on	Form 99	90, Part	: IV, line

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile	(d) Direct controlling entity	(e) Type of entity (C corp, S	(f) Share of total income	(g) Share of end- of-year	(h) Percentage ownership	Section 5 controlled	i) 12(b)(13) d entity?
		(state or foreign country)		corp, or trust)		assets		Yes	No
						-	Schedule	R (Form 99	0) 2021

che	dule R (Form 990) 2021		Pag	ge 3
Pa	Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.			
	Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.		Yes	No
1 D	ruring the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
а	Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity	1a		No
b	Gift, grant, or capital contribution to related organization(s)	1b		No
c	Gift, grant, or capital contribution from related organization(s)	1c		No
d	Loans or loan guarantees to or for related organization(s)	1d		No
е	Loans or loan guarantees by related organization(s)	1e		No
f	Dividends from related organization(s)	1 f		No
g	Sale of assets to related organization(s) $\cdots \cdots \cdots$	1 g		No
h	Purchase of assets from related organization(s) \cdots	1h		No
i	Exchange of assets with related organization(s) $\cdots \cdots \cdots$	1i		No
j	Lease of facilities, equipment, or other assets to related organization(s)	1j		No
k	Lease of facilities, equipment, or other assets from related organization(s)	1k		No
I	Performance of services or membership or fundraising solicitations for related organization(s)	11		No
rin	Performance of services or membership or fundraising solicitations by related organization(s)	1m		No
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	1n		No
0	Sharing of paid employees with related organization(s) $\cdots \cdots \cdots$	10		No
р	Reimbursement paid to related organization(s) for expenses	1p		No
q	Reimbursement paid by related organization(s) for expenses	1q		No
r	Other transfer of cash or property to related organization(s)	1r		No
s	Other transfer of cash or property from related organization(s)	1 s		No
2	If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds			
	(a) (b) (c) (d) Name of related organization Transaction type (a-s)	nount ir	nvolved	d

Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.													
(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from	Are al se 501 organ	ment partne (e) Il partners ection I(c)(3) hizations?	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1	(j) General or managing partner?		(k) Percentage ownership
			tax under sections 512- 514)	Yes	No			Yes	No	(Form 1065)	Yes	No	
	l	<u> </u>			<u> </u>						chedule P	(Form 9	990) 2021